



Trade Fair for Materials Handling / Intralogistics,
Storage Systems, Warehousing and Logistic Services

01-03 December 2016, Mumbai

Conference Partner



Intralogistics 4.0 - Converging to a New Paradigm

Delegate Fees: Rs. 3000 + Service Tax

Day 1 : 01 December 2016 (2.00 PM to 4.30 PM)

Key Note: Smart, Connected, Agile, - Strategic Impact of Intralogistics 4.0

Manufacturing is changing very fast – manufacturing technology and IT are converging to create a new paradigm. It is inevitable that we see a similar convergence in logistics. Information Technology and IoT, along with automation will be the future of supply chains. These sessions sets the stage for the conference, highlighting the new innovative business models in intralogistics. Devices will become smarter, IIOT will enable smart devices to talk to each other and create an agile supply chain. The session will set the stage for a comprehensive coverage of the challenges and solutions in Telematics and Fleet Management, Energy Conservation, Automation, E-commerce, IIOT, and their applications in Intralogistics.

Panel - Supply Chain in a Digital World

A Panel discussion with two CSCOs, Two technology leaders and Two CEOs of LSPs

Taking a cue from the key note, where convergence of IIOT, Automation, and information technology, including SMAC, the panel will explore the contours of supply chain in a digital world. The panel will have two Chief Supply Chain Officers of large manufacturing firms, two technology / automation providers, and two CEOs from Logistics Service Providers. The panel will explore the future direction of supply chains in a connected world, and their expectations from their service providers. The technology providers will provide an overview of their innovation and the Service Providers will offer solutions that will leverage the technology innovations.

Special Address: How ASEAN & China will Shape our Supply Chains

One Belt, One Road is a development strategy and framework, proposed by China that focuses on connectivity and cooperation among countries primarily between the People's Republic of China and the rest of Eurasia, which consists of two main components, the land-based "Silk Road Economic Belt" (SREB) and oceangoing "Maritime Silk Road" (MSR). Alongside, the ASEAN nations have come together in an alliance called ASEAN Economic Community. The establishment of AEC in 2015 is a major milestone in the regional economic integration agenda in ASEAN, offering opportunities in the form of a huge market of US\$2.6 trillion and over 622 million people. These two initiatives have the ability to re-define Indian Economy. This session will throw light on the impact of these initiatives, and how India should capitalize on it.



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Day 2: 02 December 2016 (10.00 AM to 4.00 PM)

Special Address 2 - Balancing Growth and Operational Efficiency thru IT and Technology

Speaker – Global Head of Supply Chain of a MNC

Firms have to balance the objectives of driving costs down, provide on-demand gratification, and enhance efficiency. The secret to this is harnessing automation and Information Technology – with smart machines, big data, mobility and cloud computing. The speaker will share her view on how firms can balance growth; enhance operational efficiency through IT and automation. The speaker will share the developments from across the world and offer a roadmap for Indian firms.

Panel 2 - Managing uncertainty and risks in supply chains

A panel discussion with two risk managers from users, two consultants and two service providers

We are in a VUCA world. To add to it, Supply Chains have become inter linked and complex. Any delay or default propagates quickly through the chain, causing supply chain disruptions, and loses. Each node in the chain will have to act with the objective of the entire chain – not just their own interests. The panel will debate on how each entity should manage the uncertainty under their control, but keep the overall objectives of the chain in mind. Risk mitigation at one node should not create new risks down the line.

Special Address 3 - The Customer Driven Supply Chain

CEO of a Retail Major

At the heart of the supply chain is the fickle consumer. Consumer demands are changing very fast and expectations are formed by their experiences in other service sectors. The global digital consumer is demanding instantaneous gratification. If she walks into a store, she expects to find the product she wants on the shelf. Else, the firm loses the sale. For quite a long time Supply Chain Management Professionals have advocated the use of technology in supply chains, more specifically demand sensing. The speaker will share his views on how technology will help firms sense demand. And move to a truly consumer driven supply chain.

Panel 3 - Role of Technology in Reshaping the Future of Supply Chain Visibility

CSCOs and technology analysts

Transparent supply chain management and effective supply chain visibility is a critical tool in a company's continued growth and successful brand image. . Manufacturers and retailers are investing massive amounts of effort and money to ramp up logistics and supply chain management technology capabilities that can keep track of their inventory as it moves through a complex chain. A panel of senior supply chain heads and technology analysts will discuss the impact of technology on our ability to see the movement of goods and money across the supply chain. The idea is to push toward hyper-interopability—where technology, people, and process collaborate to create true visibility, accurate orders, and happy customers.



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Special Address 4 - Supply Chain Alignment

Many global supply chains are not equipped to cope with the VUCA world. Traditional supply chains could manage stable, high-volume production by capitalizing on low cost labor available in some countries. Today the relative attractiveness of manufacturing locations changes quickly—along with the ability to produce large volumes economically. Such traditional approaches can leave supply chains dangerously exposed. To remain in business, supply chain leaders must marry the demand-driven consumer value chain with their business strategy to create a supply chain strategy and in turn identify key capabilities required for profitable fulfilment. The speaker will share his views on aligning supply chains to consumer and the strategy of the firm.

Valedictory - The Missing Piece - Finding the Talent to Transform Supply Chains

The best designed supply chains will require trained talent to drive it. Unfortunately, our education system does not give adequate exposure to supply chain early on. The industry needs trained personnel, but the supply is scarce. Most firms try to bridge the gap through internal training. If India has to transform its supply chain, it has to focus on talent. The speaker will outline the road map for academicians, colleges, and training institutes on the career opportunities available to a supply chain professional – and how firms can identify and meet their talent shortage.

Day 3 : 03 December 2016 (10.00AM to 1.00 PM)

Masterclass on Future of Warehouse

Led By Arif Siddiqui

Delegate Fees: Rs. 5000 + Service Tax

Profile of Arif Siddiqui

Arif is the founder and CEO of Coign Consulting. Arif has over 29 years of in-depth hands-on experience in Sales, Warehouse Operations & Management and Business Management of which 22 years in the - Supply Chain/ Contract Logistics services industry. Served for 13 years with AFL Logistics (Now FedEx) of which 5 years as Country Business Head for the Logistics and Supply Chain Solutions Business till 2005. Arif was responsible for designing and operationalizing inbound, outbound and reverse logistics processes for Warehousing & Distribution Solutions for Hewlett Packard, Canon, Sharp, Godrej and Boyce, Blue Star, L&T, Bose, Herbalife, IBM, HCL, Telco, TATA Indicom and many more. This included setting up a network of over 50 warehouses across India.